inventory management that **delivers**

H RIZON INVENTORY

Increasing customer service, reducing costs

The
Benefits

Taking the headaches out of complex inventory management

Get more out of your inventory by ensuring you have:

The right **PRODUCT** + The right **PRICE** + The right **STORE** + The right **QUANTITY** + The right **CUSTOMER** + The right **TIME** = **HIGHER PROFITS**

Horizon Inventory **micq-if** enables you to achieve higher profits through:

> improving your customer service, by having the right stock on the shelf when your customers need it

> improving your profitability, through reduced inventory and reduced emergency orders

> lowering your administration costs, through using micq-if's automated purchasing system for high turnover items

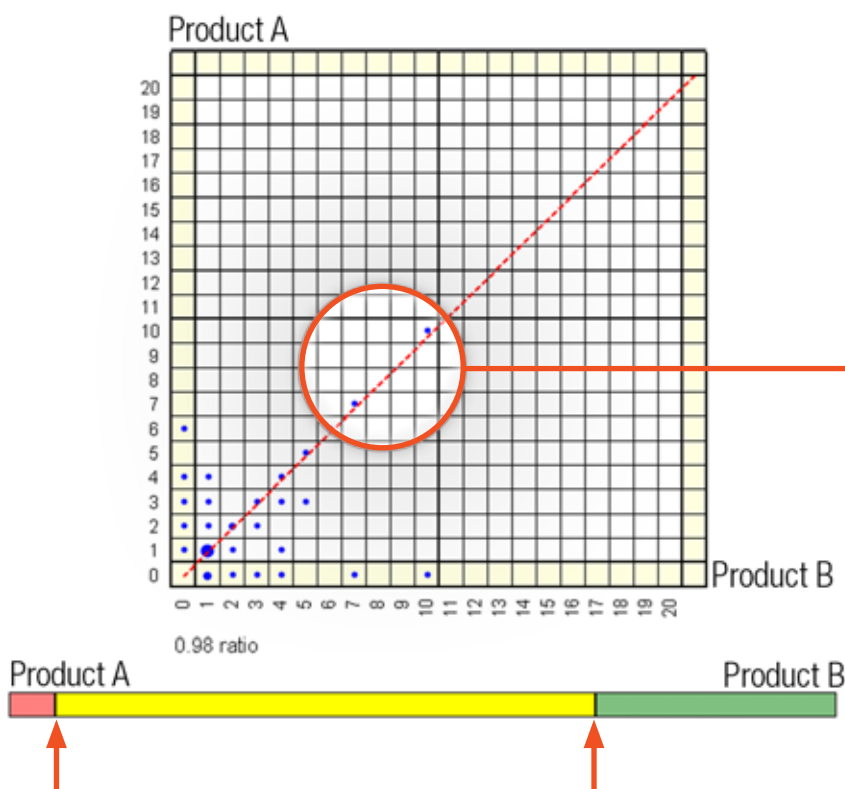Simplify your life, by focusing on the important issues

What • is
micq-if

Right Products

- Enable you to effectively manage your costs during difficult market conditions.
- Make the most of the good times.
- Better service your customers by making sure you have the right products on hand.
- With **micq-if**'s **m**atched **i**tems we enable you to manage your product range economically and efficiently.

By automatically relating product demand based on your retail sales, **m**atched **i**tems makes sure that products that are sold together are stocked together.

1 An example of how micq-if finds out the relationship between two products

2 ...and how often the two products are sold by themselves or together
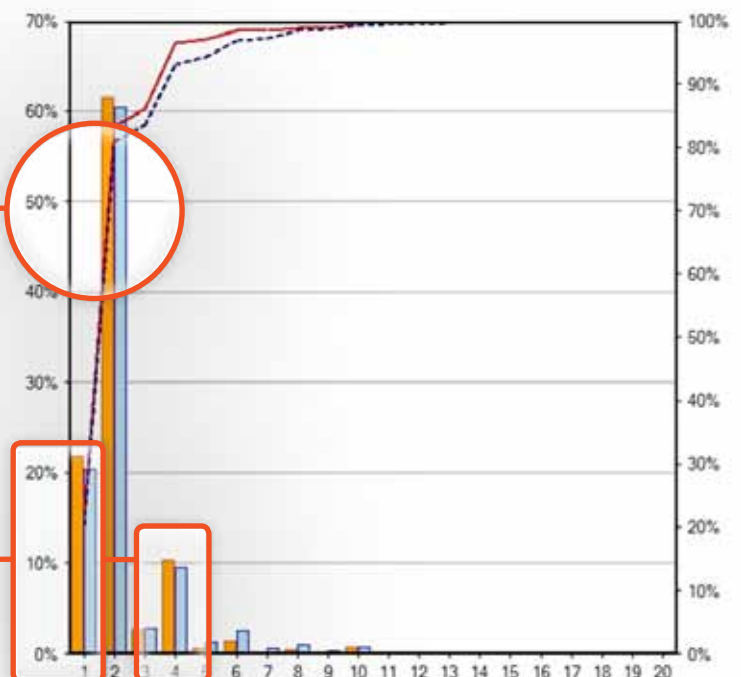
The
Right Quantities

When your customer orders, they expect to get the quantities they order. Using retail sales, **micq-if** automatically calculates the **c**ommon **q**uantities of products that are sold and used.

This automatic intelligence enables you to more accurately identify the quantities that make sense in servicing your customers.

1 An example of how micq-if deduced that a product was mainly sold in twos ones and fours …allowing inventory to be stocked appropriately
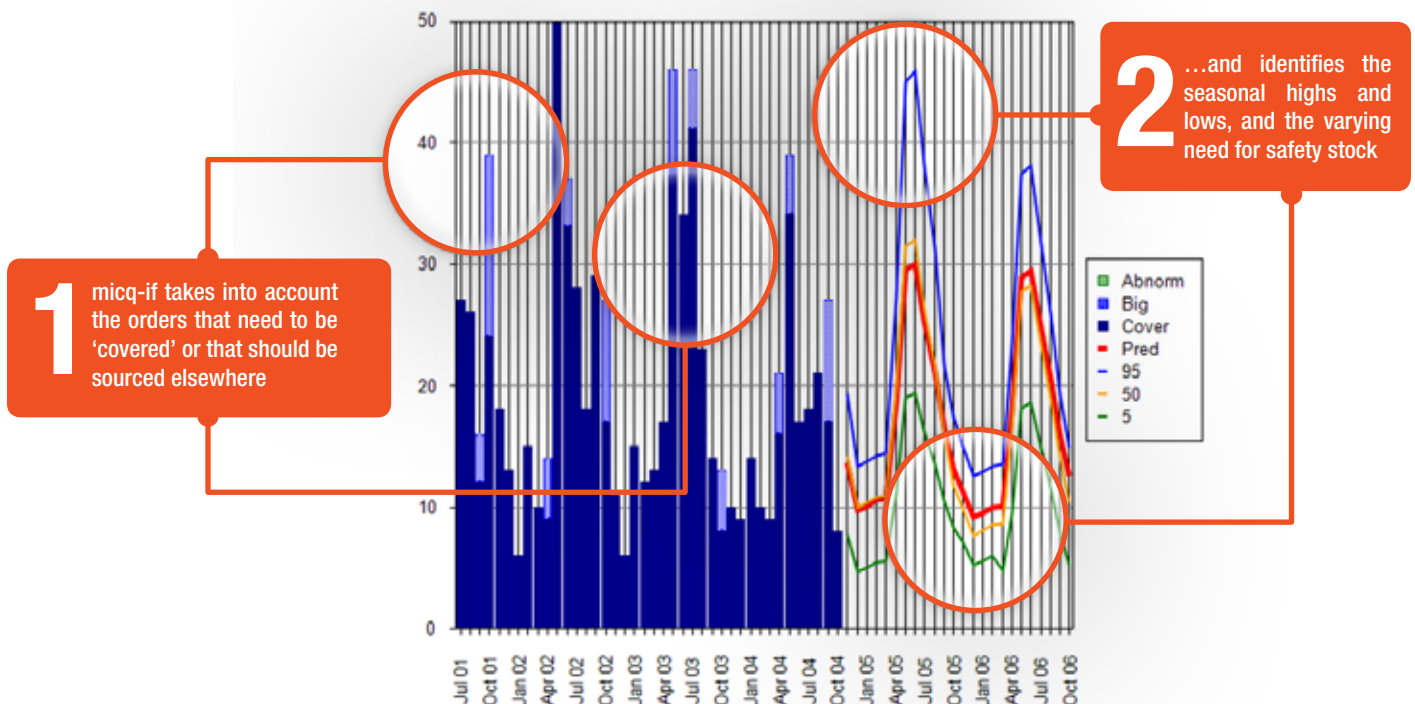
The
Right Time

We understand that different products have different demand over time. That's why we made sure we used the best of breed forecasting and analysis algorithms to enable you to more accurately manage your future inventory purchasing.

By using the best of breed forecasting models **micq-if** will provide you with the most accurate inventory decision support on the market today.

History and Forecast for an Auto Heater Hose

1 micq-if takes into account the orders that need to be 'covered' or that should be sourced elsewhere

2 …and identifies the seasonal highs and lows, and the varying need for safety stock

Legend:
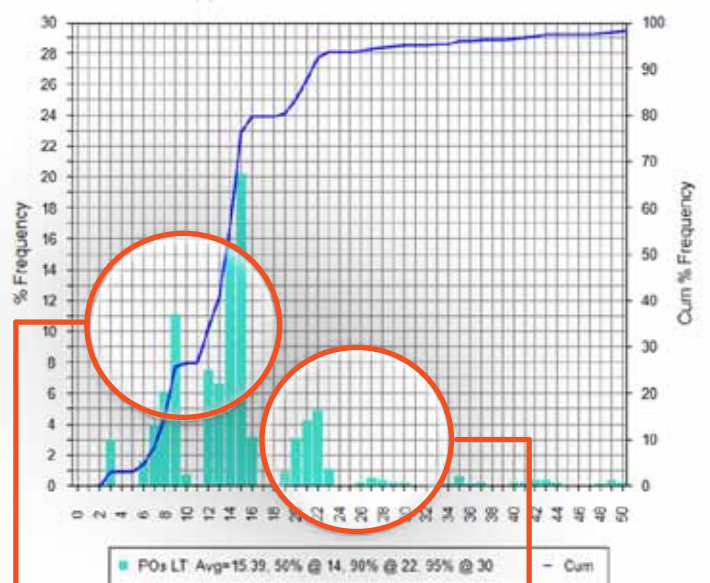- Abnorm
- Big
- Cover
- Pred
- 95
- 50
- 5

The
Right Place(s)

Having the information to better manage your supply chain is key to having a successful company. By looking at accurate supplier leadtimes, based on information you already have but are not using, **micq-if** can regularly assist you with managing suppliers and improving your customer service.

Supplier Lead Time Performance

■ POs LT: Avg=15.39, 50% @ 14, 90% @ 22, 95% @ 30   — Cum

1 micq-if helps quantify the supply risks

2 … and lets you assess the risks that the system or you need to manage

Return on Investment

Bottom line, **micq-if** will better manage your inventory which will lead to an improvement in your customer service and a reduction in costs. By using **micq-if** you can automate the areas in inventory management that are working well and focus on the areas that need your time.

The result is better service, increased productivity, higher turnover, increased returns and happier customers.

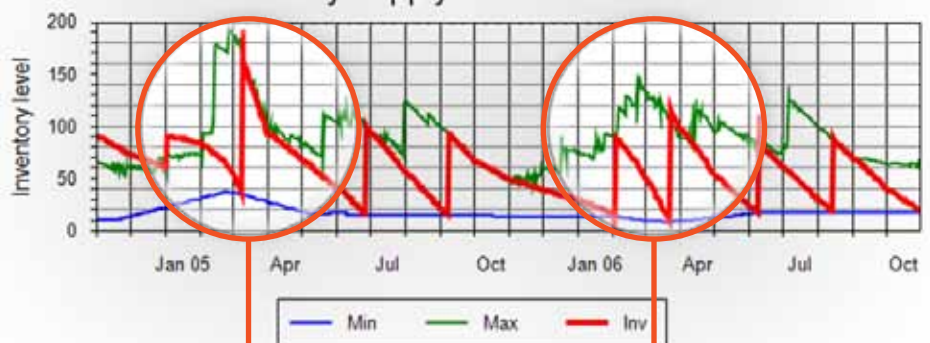Optimisation of Chain product sold in 10' lengths

1 An example of how micq-if adjusts stock and service levels while considering common quantities

2 … and optimises the stock level also considering profitability and ROA

Inventory Supply Plan for a Product

1 An example of how micq-if adjusts safety stock and EOQs to match seasonal highs and lows

2 …and projects the inventory levels and required purchase orders to suit your objectives

micq-if delivered to you by the

Horizon Inventory

partnership

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